

# 2020 TNHC Healthcare Conference



**MCHC**  
Managing Medicine

**Earn Up To 22 CEUs**



**"Providing quality and  
affordable training and  
healthcare  
management solutions"**

**Fun!  
Informative!  
Relevant**



## Registration:

MCHC is pleased to offer two tiers of registration. Attendees can choose a registration tier that fits their needs and amenity desires. We here at MCHC continue to build a customizable conference experience to fit everyone while maintaining our affordable price.

# REGISTRATION

## **Concierge - \$335:**

- Earn up to 18 CEUø
- Concierge Reception
- Early Morning Priority Check In
  - Reserved Seating
  - Continental Breakfast Bag
    - Hot Coffee
- Utilize an MCHC Concierge Blanket
- Presentations in a Conference Binder
  - High- Quality Tote Bag
  - Special Treats and Amenities
  - And Much Much More!

## **Standard - \$219:**

- Earn up to 18 CEUø
- Open Seating (open, first come first serve, with a table)
  - Links to Printable Presentations

## **Pre-Conference - \$60**

- Earn up to 4 Additional CEUø

Date & Location:

# Hilton Garden Inn Pigeon Forge



2481 Teaster Lane Pigeon Forge, TN 37863

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**May 15-17, 2020**

**Pre-Conference May 14th**

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## **Nearest Airports**

Gatlinburg-Pigeon Forge Airport (GKT / KGKT)

McGhee Tyson Airport (TYS / KTYS)

Moore-Murrell Airport (MOR / KMOR)

Asheville Regional Airport (AVL / KAVL)

Tri-Cities Regional Airport (TRI / KTRI)

Greenville-Spartanburg International Airport (GSP / KGSP)



## Presenters:



### **Joseph Newsome, CPC, COC, CPCO, CPMA, CPPM, CPC-I, CEMC President / Senior Instructor**

Joseph, of St. Augustine, Florida, is a well-known member of the coding and compliance community, with over 15 years of progressive and diverse responsibility in Academic Institutions, including operations management, administration, and compliance. Mr. Newsome is an international trainer and key note speaker. He is a frequent speaker and author for nationally recognized professional organizations and publications with an emphasis on evaluation and management, auditing and compliance.

Prior to joining MCHC, Joseph managed a large medical management corporation in Southern California, where he was responsible for the implementation and maintenance of the coding and billing operations / compliance program. He also served on the Advisory Board for United Education Institute and co-founded the Inland Empire Coders Association.

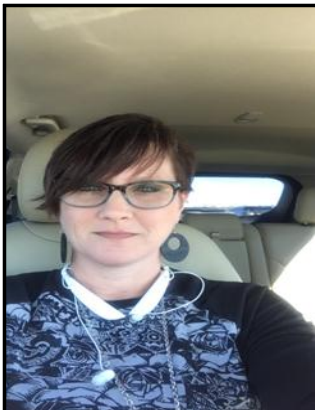


### **Kim Toole, CPC CPMA CEMC**

Kim has worked in the medical field for 36 years. Her career began as a transcriptionist for a home health agency in South Georgia. Six years later, she decided to make a bold career shift and endeavored to work with physicians by becoming a certified medical assistant. Her niche was in coding and billing for a private practice family practitioner, but credits a 100-year flood for changing her career forever. During a transition from private to corporate practice, her physician's office was destroyed by the flood causing them to move sooner than expected. The hospital corporation provided an unexpected opportunity as a coding coordinator allowing her to pursue the certified professional coder (CPC) certification in 1998. Auditing and teaching became her newest career. Several years later she obtained the certified evaluation and management coder (CEMC) and certified professional medical auditor certifications (CPMA). She worked relentlessly to gain the respect of 250+ physicians and mid-levels of various specialties within the hospital corporation and in the medical community. Many called her a "coding guru" -- so much so that even in the grocery store she would be stopped to answer a coding question. Humorously, a physician visited her while she was a patient in the ICU to ask how to code a patient encounter. Last year Kim moved from South Georgia to East Tennessee. She enjoys working for another hospital corporation as a coding compliance auditor. Two more credentials are in the works - COC and CIC.

Please Note: Session topics, times and speakers are subject to change based on uncontrollable circumstances.

## Presenters:



**Tammy Thomas, COC, CPC, CMC, CGSC, CPMA, AAPC Associate  
ICD-10 Certified with Cardiovascular Specialty**

Tammy Thomas was born in Montgomery Alabama. She has studied and became a Certified Teachers Assistant and stayed in the education field until her three children graduated. She then became a Certified Medical Coder and this lit a fire. Coding became Tammy's passion and she loves Vascular Coding. As of 2017 she has her COC, CPC, CMC and CGSC and ICD-10 Specialty in Cardiovascular. In her free time she camps, reads and enjoys spending time with her family.



**Judy Savage, CPC, CPCO, CPMA, CRC**

In 1995 my husband retired from the Army and moved us to Johnson City, TN where I started working at the local hospital in Human Resources. I soon became interested in the clinical dice of Healthcare and became certified as a PCP (patient care partner). This is a combined certification - phlebotomist, EKG tech and certified nurse assistant. In 2004 I worked as a medical assistant for an Orthopedic Office. In those five years, I was exposed to coding. After earning my CPC, I was asked to become the Billing Manager. With so much more to learn I was lucky to have helpful administrators and tolerant providers to support me. The more I learned about coding and billing the more interested I became. After 14 years in Orthopedics I left to start my own consulting business. It's been enjoyable helping others streamline their operations from setting up software to billing, coding and writing policies and procedures.

Thea Peters - Pic and Bio Coming Soon!

Sara Dumpert - Pic and Bio Coming Soon!

Jackie Ferguson - Pic and Bio Coming Soon!

Ashley Newsome - Pic and Bio Coming Soon!

Please Note: Session topics, times and speakers are subject to change based on uncontrollable circumstances.

# 2020 Tennessee Healthcare Conference Agenda

## Pre-Conference

8:30-9:00am	Registration Opens- Coding Manuals Needed
9:00-11:00am	<p><b>Medical Coding: Guidelines, Sequencing &amp; Modifiers (2 CEUs)</b> Joseph Newsome, CPC, COC, CPCO, CPMA, CPPM, CPC-I, CEMC AAPC Approved for 2.0 All except CIRCC and CPMS Certification demonstrates competency in medical coding, but it is easy to lose valuable skills and understanding of guidelines and sequencing concepts if it is not a routine job duty. This session will look at known areas problematic for even the seasoned coder.</p>
11:00-11:15am	Break
11:15-12:15pm	<p><b>Scaling the Documentation Mountain (1 CEU)</b> Thea Peters, RHIT AAPC Approved for 1.0 Core A and CDEO During this session we will take a interactive walkthrough deciphering provider documentation to aim towards improving our coding and billing skills. Participants will complete specific elements to enhance their documentation skills and to rise to the top!</p>
12:15-1:30pm	Lunch
1:30-2:30pm	<p><b>The Future of Evaluation &amp; Management Coding (1 CEU)</b> Joseph Newsome, CPC, COC, CPCO, CPMA, CPPM, CPC-I, CEMC AAPC Approved for 1.0 All except CIRCC and CASCC This session will address known changes from the American Medical Association and CMS related to E/M coding assignment and reimbursement changes. How will this affect the overall quality of care and documentation? Will small provider offices / groups feel positive or negative reimbursement?</p>
2:30pm	Dismiss

# 2020 Tennessee Healthcare Conference Agenda

## Day 1

7:30am	Registration
8:00-9:00am	<p><b>Communication in Healthcare: Beyond the Shorthand</b> (1 CEU) Joseph Newsome, CPC, COC, CPCO, CPMA, CPPM, CPC-I, CEMC AAPC Approved for 1.0 Core B, CPPM Communication in healthcare requires most to be bilingual at a minimum in English and medical terms, abbreviations and acronyms. This session will look at how to improve communication with providers, compliance and coders. Session will address how to get the entire team on the same page to promote effective communication.</p>
9:00-10:30am	<p><b>Mental Notes</b> (1.5 CEU) Sara Dumpert, CPC AAPC Approved for 1.5 Core A and CEMC Sara presents this detailed session on mental and behavior health documentation and coding session with over sixteen years of community mental health center experience. Using real life examples, this session will analyze how improved documentation could improve care, coding and coordination.</p>
10:30-10:45am	Break
10:45-11:00am	<p><b>Incident-to Billing</b> (1 CEU) Judy Savage, CPC, CPCO, CRC, CPMA AAPC Approved for 1.0 Core A, CPCO, and CEMC Incident-to billing can be a sore subject for many. This session will explain the requirements of incident to billing, per CMS guidelines. Attendees will gain a better understanding of how to bill correctly. TN guidelines of BCBS, UHC, Work Comp, Humana and Tricare will also be addressed.</p>
11:45-1:00pm	Lunch

# 2020 Tennessee Healthcare Conference Agenda

## Day 1 - Continued

- 1:00-2:30pm      **Assistant Surgeon Documentation & Doctor Responsibility's** (1.5 CEUs)  
Tammy Thomas, COC, CPC, CMC, CHSC, CPMA  
AAPC Approved for 1.5 Core A and CDEO
- 2:30-2:45pm      Break
- 2:45-3:45pm      **Tele-health Compliance** (1 CEU)  
Kim Toole, CPC, CDEO, CPMA, CRC, CEMC  
AAPC Approved for 1.0 Core A, CPCO, and CEMC  
Tele-health services are on the rise, as are the number of coding, documentation and compliance errors surrounding these services. This session will detail compliance guidance and documentation standards to ensure accuracy for reporting and follow-up.
- 3:45pm      Dismiss



# 2020 Tennessee Healthcare Conference Agenda

## Day 2

- 8:00-9:00am **Let's Talk About Sex...** (1 CEU)  
Joseph Newsome, CPC, COC, CPCO, CPMA, CPPM, CPC-I, CEMC  
AAPC Approved for 1.0 Core A, CPCO, CDEO, CPRC, and CASCC  
This session will look at some codes specific to gender. Session will address documentation importance for gender reassignment in your system. Lastly we will address the serious issue of sex trafficking and how your organization needs to be aware. What to look for? If suspected, what is the next step? What is our responsibility?
- 9:00-10:30am **ASC Coding, Documentation & Compliance** (1 CEU)  
AAPC Approved for 1.0 Core A, CPCO, CDEO, and CASCC  
This session will take a deep look at the Ambulatory Surgical Center model and supporting compliance guidance. We will look at modifier variances between ASC, inpatient and office services as well as documentation requirements.
- 10:30-10:45am Break
- 10:45-11:45am **Shoulder Arthroplasty** (1.5 CEUs)  
Tammy Thomas, COC, CPC, CMC, CHSC, CPMA  
AAPC Approved for 1.5 Core A, CPCO, COSC, CIC, CANPC, and CASCC  
This detailed session will look at the anatomy and coding for arthroscopic rotator cuff repair with claviclectomy and acromioplasty. We will clear up confusion as to what is and isn't allowed. This session will also look at AAOS vs AMA.
- 11:45-:00pm Lunch

# 2020 Tennessee Healthcare Conference Agenda

## Day 2 - Continued

- 1:00-2:30pm      **Hot Topics in Healthcare: Answers You Need** (1.5 CEUs)  
Joseph Newsome, CPC, COC, CPCO, CPMA, CPPM, CPC-I, CEMC  
AAPC Approved for 1.5 Core A  
Join this panel presentation as we look at hot topics in healthcare covering medical coding, billing, auditing, compliance and practice management. Get the answers you need to the questions you may not even know you had. This will be an information packed session with certified experts in all five areas.
- 2:30-2:45pm      Break
- 2:45-3:45pm      **HCC Coding from the Insurance Perspective** (1 CEU)  
Jackie Ferguson, CPC  
AAPC Approved for 1.0 Core A and CRC  
Join us for this detailed session as we look at how and what the coder looks for on the insurance side of risk adjustment. We will also discuss the tools used for risk adjustment.
- 3:45pm      Dismiss

# 2020 Tennessee Healthcare Conference Agenda

## Day 3

- 8:00-9:00am      **To Be Professional....or NOT!** (1 CEU)  
Joseph Newsome, CPC, COC, CPCO, CPMA, CPPM, CPC-I, CEMC  
AAPC Approved for 1.0 Core B and CPPM  
Healthcare is a profession full of educated professionals of all varying levels. Is professionalism important? This session will look at office etiquette, employment process, and on the job professionalism. How to excel in the industry!
- 9:00-10:30am      **HCC / Risk Adjustment & CDI** (1.5 CEUs)  
Kim Toole, CPC, CDEO, CPMA, CRC, CEMC  
AAPC Approved for 1.5 Core A, CIC and CRC  
As the industry is increasing adopting the HCC and/or Risk adjustment models, coders must also adapt to some of the previous diagnosis reporting. This session will look at ICD-10 Documentation, Coding policies for risk adjustment and understand use of quality measures.
- 10:30-10:45am      Break
- 10:45-11:45am      **OB/GYN: Compliance & Documentation** (1 CEU)  
Joseph Newsome, CPC, COC, CPCO, CPMA, CPPM, CPC-I, CEMC  
AAPC Approved for 1.0 Core A, CASCC, CPCO, CDEO, and COBGC  
This session will look at documentation specificity and how it can affect how the patient encounter is coded. We will also look at compliance guidance for OB/GYN care and take a deeper look at coding and documentation.
- 11:45-1:00pm      Lunch

# 2020 Tennessee Healthcare Conference Agenda

## Day 3 - Continued

- 1:00-2:30pm      **Healthcare Business: Engagement and Growth!** (1.5 CEUs)  
Ashley Newsome, CPC, CPMA  
AAPC Approved for 1.5 Core B and CPPM  
As healthcare continues to grow and change, how do healthcare administrative professionals stay engaged and continue personal growth? This interactive session will allow for group participation as we explore coder productivity, advancing your career, education and effective engagement in the community.
- 2:30-2:45pm      Break
- 2:45-3:45pm      **Annual Well Coding Checkup** (1 CEU)  
Joseph Newsome, CPC, COC, CPCO, CPMA, CPPM, CPC-I, CEMC  
AAPC Approved for 1.0 Core A  
Coding can be a challenge, and like our physical health, we need an annual checkup up of our coding abilities. How frequently is your accuracy and productivity measured? How do you stay on top of the many changes? This session will provide a checkup for attendees to stay on track for the next year!
- 3:45pm      Dismiss

# 2020 Tennessee Healthcare Conference

Name: \_\_\_\_\_ Credential: \_\_\_\_\_

Address: \_\_\_\_\_

City, State, Zip: \_\_\_\_\_

Phone: \_\_\_\_\_

Email: \_\_\_\_\_

## Registration Levels

Concierge - \$335     Standard - \$219     Pre - Conference - \$60

### Payment Information:

Card Holder's Name: \_\_\_\_\_

Address: \_\_\_\_\_

City, State, Zip: \_\_\_\_\_

\_\_\_\_\_ Visa \_\_\_\_\_ MasterCard \_\_\_\_\_ Check # \_\_\_\_\_

Credit Card#: \_\_\_\_\_

Expiration: \_\_\_\_\_ Security Code: \_\_\_\_\_

Signature: \_\_\_\_\_

Mail to: Medical Coding & Healthcare Compliance

52 Tuscan Way Ste. 202-423

St Augustine, Florida 32092

**Please Note:** payment plans are available, half of invoice due on registration. Remaining balance due 30 days after initial registration. Failure to complete payment on time may result in loss of confirmed seat and initial deposit. Please bring your CPT and ICD-10-CM coding manuals to class. Please note that lunch will not be provided, however there are several establishments around the facility. Please bring a sweater as the room temperature may vary.

**Register Online at [www.CoderClass.com](http://www.CoderClass.com)**

Please see cancellation policy online or call 855-2-CODE-IT for a copy to be sent to your attention.